

Multispecialty Vascular Care Departments  
or Units are Best For ...  
Physicians...Hospitals...Patients...or  
the Bottom Line?

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- Nothing to disclose
- I am not Dr Katzen, my views differ greatly from his

Multispecialty Vascular Care Units

- Concept has been present for a long time
- Started years ago when vascular surgeons had limited endovascular skill sets
- Aim to streamline flow of patients and reduce in house competition

Multispecialty Vascular Care Units

- Who is in the "Game"?
  - Vascular Surgery
  - Interventional Cardiology
  - Interventional Radiology
  - Vascular Medicine
  - Vascular Noninvasive Lab
  - Podiatry

Multispecialty Cardiovascular Care Units

Who is in the **BIG** "Game", Cardiovascular Ctr!

- **Cardiology and Cardiac Surgery**
- Interventional Cardiology
- Interventional Radiology
- Vascular Surgery
- Vascular Medicine
- Vascular Noninvasive Lab

Multispecialty Vascular Care Units  
Governance

- One Doctor...One Vote?
- Each Specialty...One Vote
- Executive Board
- Power by Production

### Multispecialty Vascular Care Units Compensation

- Individual Production...RVU based
- Specialty Group Production
- Set Salary by Specialty Compensation
- Shared Bonus on Profits...by group, by specialty...by production?

### Multispecialty Vascular Care Units

- Who is in charge of the patients?
- Set Protocols...
- My Patient, I decide
- Efficiencies

### Multispecialty Vascular Care Units

- Audience-Question 1
- Would you be interested in joining a multispecialty vascular group?

### Multispecialty Cardiovascular Units

- Audience-Question 2
- Would you be interested in joining a multispecialty Cardiovascular group?

### Currently Trained Vascular Surgeons

- Open Vascular Skills
- Endovascular skills
- Non-invasive laboratory skills
- Vascular Medicine skills
  
- Do we need other vascular specialties?

### Multispecialty Vascular Care Units

- My opinion... whatever it is worth
  
- The idea of multispecialty vascular units is a concept that's time has pasted
  
- Well trained vascular surgeons can provide superb care in 99% of the vascular patients.... maybe no chemoembolizations...no G Tube placements...

